

# FIRST STEPS TO WIN-FOREVER DIAMOND MANAGER



**WIN**  
Wealth in Network Marketing

# CONTENT

**03**

## **FASCINATION WIN-FOREVER-NETWORK**

WHY WIN-FOREVER & YOUR GOALS

**08**

## **CONTACT POTENTIAL**

WHOM DO YOU KNOW? WHO KNOWS YOU

**14**

## **YOUR TIME MANAGEMENT**

YOUR START WITH WIN & FOREVER

**15**

## **YOUR KEY TO SUCCESS**

THE FOREVER MARKETING PLAN

**21**

## **FIRST STEPS TO BECOMING A DIAMOND MANAGER**

YOUR CHANCE - YOUR STATUS

**28**

## **THE SYSTEM FOR YOUR SUCCESS**

THE PERFECT & UNIQUE WIN-SYSTEM

**34**

## **ENTHUSIASTIC TALKS**

YOUR YOUR CONTACT & CONVERSATION

**41**

## **YOUR SCHEDULING YOUR ACTIVITIES**

FOR YOUR START



WIN

AT FOREVER WE OFFER YOU THE BEST MARKETING PLAN IN THE INDUSTRY, WHICH REWARDS YOU FOR THE HARD WORK INVESTED AND GIVES YOU THE CHANCE TO BUILD AND RUN YOUR OWN BUSINESS. AS AN ENTREPRENEUR IT IS VERY IMPORTANT TO KNOW WHAT YOU WANT TO ACHIEVE IN YOUR OWN FOREVER-BUSINESS.

BE AMBITIOUS IN SETTING YOUR GOALS. REMEMBER THE PHRASE:

„SHOOT FOR THE MOON, AND EVEN IF YOU MISS IT, YOU WILL STILL BE AMONG THE STARS.“



**REX MAUGHAN**

Founder, Chairman of the Board  
Forever Living Products

## WIN NETWORK FASCINATION

Welcome to the start of your career with WIN-Forever. These papers demonstrate a method that has been followed successfully thousandfold. Invest time in yourself, stick to the contents of the document and use the constantl available support of your sponsor, your Upline and your Forever-office. Start following your way today with diligence, ambition and fun, because it's your goals that need to be achieved.



Your access to personal advancement:  
A profession as individual as yourself.

### WHAT IS IMPORTANT FOR YOU?

Please number from 1 to 6:

- MEANINGFUL ACTIVITY
- FLEXIBLE WORK
- INDEPENDENT WORK
- TEAMWORK
- RISK-FREE TESTING
- MY PERFORMANCE PAYS OFF

### WHAT IS PARTICULARLY IMPORTANT TO YOU?

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# WHY WIN-FOREVER

Think about what you want to achieve in the short term – let's say within six months. Then look at the upcoming twelve months and in the long term at the next three to five years.

What would you for instance spend 2.000 € on?  
Or: What would you do if you had more time?

<b>NAME</b>		
<b>FOREVER ID</b>		
<b>NAME OF SPONSOR</b>		
<b>CONTACT INFO SPONSOR</b>		
<b>CONTACT INFO UPLINE MANAGER</b>		
<b>CONTACT INFO DIAMOND MANAGER</b>		



Seriously think about what you are willing to continuously work for!

## NOTES



# WHAT ARE YOUR WISHES, GOALS AND DREAMS

Please take your time now to develop your most important goals, the deadline until when to accomplish them and which financial resources you need.



What do you want to learn, what do you wish to upskill and develop yourself in?



Which professional and career goals as well as salary targets are important to you? Which reserves do you want to build up?



Which car/brand with which accessories do you want to drive?



How do you imagine your property/ apartment/ furnishing?



Where do you want to travel to? Which events are important for you?



Which hobbies do you want to be able to afford?



What social projects do you want to support?

TODAY IN



.....  
**YEARS**

# ALL PEOPLE HAVE THREE GOALS IN LIFE

These fundamental goals of every human being imply an unbelievable contact potential. Recognizing market opportunities and using the resulting contact potential for customers are the key factors for a successful FBO's.



PROFESSIONAL GOAL

What do I want to achieve professionally to have a fulfilled life?



HEALTH GOAL

How do I stay healthy and fit for my everyday life and for the best years to come?



FINANCIAL GOAL

How can I build, maintain and secure my income?

# BUYING DECISION

A person only makes purchasing decisions if he or she can see the benefits it involves



## **STATUS**

*(a person buys everything that secures or improves his or her status)*

## **SAVING**

*(a person buys everything that can be saved)*

## **SECURITY**

*(a person buys everything that increases his or her security)*

## **TRUST**

*(a person likes to buy everything that causes trust in him or her)*

## **CONVENIENCE**

*(a person buys everything that makes life easier)*



# CONTACT POTENTIAL

## Whom do you know? Who knows you?

Family – Siblings	<input type="radio"/>
How many friends do you have?	<input type="radio"/>
How many acquaintances/ friends do you know through your life partner?	<input type="radio"/>
How many relatives do you have?	<input type="radio"/>
How many colleagues at work do you have – presently and from former workplaces?	<input type="radio"/>
How many neighbours do you know?	<input type="radio"/>
How many fellow students and schoolmates have you had or do you have?	<input type="radio"/>
How many people do you know through social media (Facebook, XING, etc.)?	<input type="radio"/>
How many parents do you know through your children/godchildren?	<input type="radio"/>
How many people do you know through holidays, military, treatment, siblings, etc.?	<input type="radio"/>
How many financial consultants, vendors, sales representatives do you know?	<input type="radio"/>
Other persons/ contacts?	<input type="radio"/>
How many self-employed people do you know – e.g. doctors, suppliers, service station operators, tax consultants, lawyers etc.?	<input type="radio"/>

**Altogether I know that many people** 



Further ideas for potential contacts to start with (e.g. clubs, school, etc.):


# WHOM DO YOU KNOW IN...



**GERMANY**  
**AUSTRIA**  
**SWITZERLAND**  
**EUROPE**  
**ASIA**  
**AFRICA**  
**AMERICA**

**OTHERS...**

# FURTHER CONTACT OPTIONS

- Accountant
- Acupuncture
- Advertising
- Aerobics
- Agriculture
- Antiques
- Architecture
- Army
- Aromatherapy
- Artist
- Assessor
- Author
- Babysitter
- Bakery
- Bank
- Bar
- Beauty salon
- Biologist
- Boatbuilder
- Butcher
- Car Rental
- Car repair shop
- Carpenter
- Catering
- Chemist
- Cleaning company
- Coach
- Construction
- Consultant
- Copywriting
- Courier
- Decorator
- Dentist
- Designer
- Dog breeding
- Driving Instructor
- Dry cleaning
- Editor
- Education
- Electrician
- Engineer
- Entertainment
- Exhibitions
- Factory
- Farmer
- Fashion
- Fast food restaurant
- Finances
- Fire department
- Fitness
- Flight crew
- Florist
- Foot reflexology
- Funeral
- Furniture
- Gutachter
- Gardener
- Geologist
- Golf
- Grocery store
- Hairdresser
- Health Care
- Herbalist
- Hospital
- Hotel
- Housewife
- Insurance
- Insurance Broker
- Internet
- Jewellery
- Journalist
- Karate
- Kindergarten
- Laboratory
- Landscape Architecture
- Languages
- Laundry
- Law
- Leisure
- Library
- Lingerie
- Mail
- Mail order
- Make-up
- Management
- Marketing
- Martial arts
- Massage
- Notary
- Nurse
- Nutritionist
- Opera
- Optician
- Orthodontist
- Osteopathy
- Paragliding
- Radiology
- Pedicure
- Receptionist
- Personnel
- Pharmacy
- Physiotherapy
- Professor
- Quality Control
- Radiology
- Real estate
- Receptionist
- Recruitment
- Recycling
- Registration
- Reporter
- Restaurant
- Riding instructor
- Sales
- Secretariat
- Security
- Ski instructor
- Skydiving
- Social worker
- Stockbroker
- Student
- Supermarket
- Surgeon
- Tailor
- Tax
- Taxi driver
- Teachers
- Technology
- Telecommunications
- Transport
- Theatre
- Therapist
- Tourism
- Translators
- Transport
- Travel agency
- University
- Upholstery
- Veterinarian
- Volunteering
- Water Ski
- Wedding Planner
- Welder
- Window cleaner

**In your SYSTEM4WIN you will also find a contact memory with over 500 questions.**



NAME	TELEPHONE	NOTES



**YOUR 200+ LIST  
WHOM DO I KNOW?**



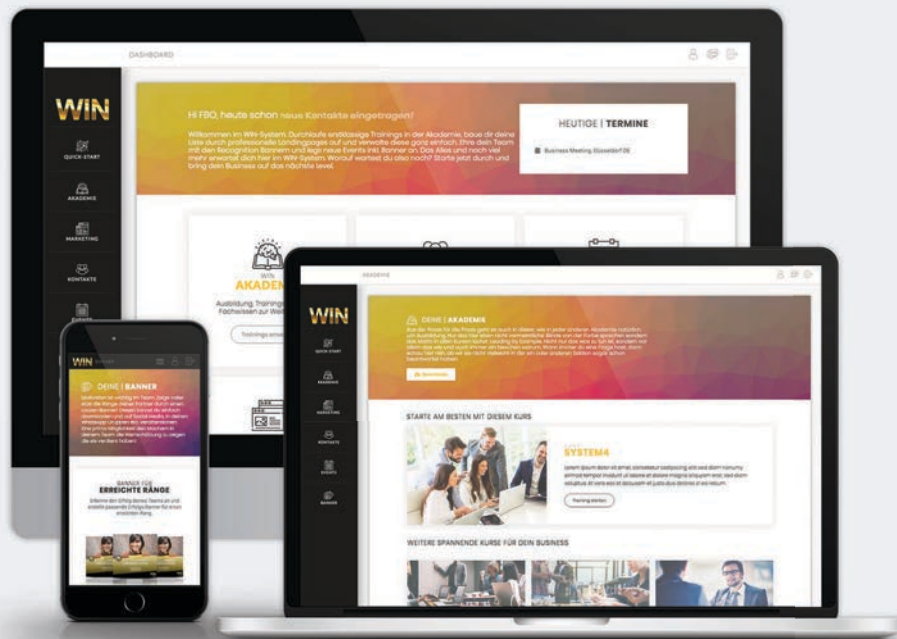
**TRANSFER YOUR CONTACTS FROM YOUR MOBILE PHONE/  
COMPUTER TO YOUR SYSTEM4WIN IN A FEW SECONDS!**

★ ★ ★ ★ ★

Always remember:  
Someone you expected least to join your team could be your next manager.



# SYSTEM4WIN



## SHARING THE WIN-FOREVER CHANCE WITH OTHERS DAILY

WHO ARE THE FIRST PEOPLE, YOU WANT TO TELL ABOUT WIN-FOREVER?  
ENTER ALL YOUR CONTACTS AND THEY WILL BE EDITED  
AUTOMATICALLY AND PROFESSIONALLY (INCLUDING FOLLOW-UP SYSTEM).

## LEAD MANAGEMENT

Always keep in mind: someone you expected least  
to join your team could be your next manager.

# YOUR TIME MANAGEMENT

Which time schedule is available for your launch?

From

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
8	8	8	8	8	8	8
9	9	9	9	9	9	9
10	10	10	10	10	10	10
11	11	11	11	11	11	11
12	12	12	12	12	12	12
13	13	13	13	13	13	13
14	14	14	14	14	14	14
15	15	15	15	15	15	15
16	16	16	16	16	16	16
17	17	17	17	17	17	17
18	18	18	18	18	18	18
19	19	19	19	19	19	19
20	20	20	20	20	20	20
21	21	21	21	21	21	21
22	22	22	22	22	22	22

How many hours do you want to invest weekly during the testing phase?

hours

## BUILDING THE FUTURE

I want to achieve the following in the next 6 weeks  
(transfer the data to the document „Follow-up conversation after 6 weeks“).

First contacts

BP/PP participants

Recommendations

# YOUR KEY TO SUCCESS

## IN YOUR FOREVER MARKETING PLAN

There are many ways to reach 4CC and to benefit from all advantages of the marketing plan. The easiest is to get started with the 2CC package in combination with an FBO with 2CC.

**0,101CC**  
ALOE VERA GEL

**0,061 CC**  
ALOE HAND SOAP

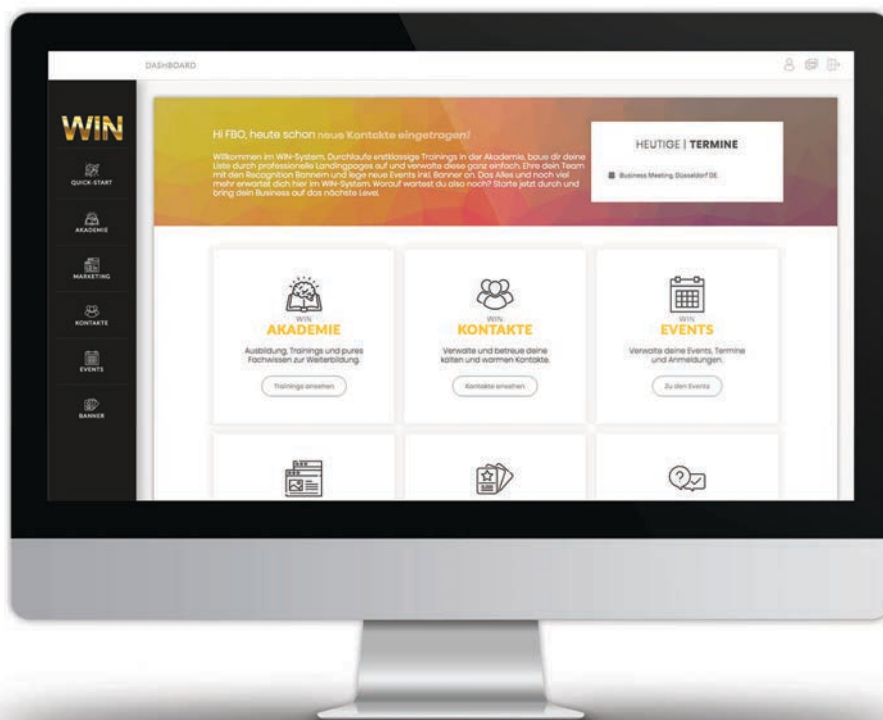
**0,014CC**  
ALOE LIPS



# YOUR START WITH WIN

YOU FIND THE ORDER FORM FOR THE 2CC STARTER PACKAGE IN THE DOWNLOAD AREA ON SYSTEM4WIN.

**YOUR 2CC START PACKAGE  
DOWNLOAD NOW**



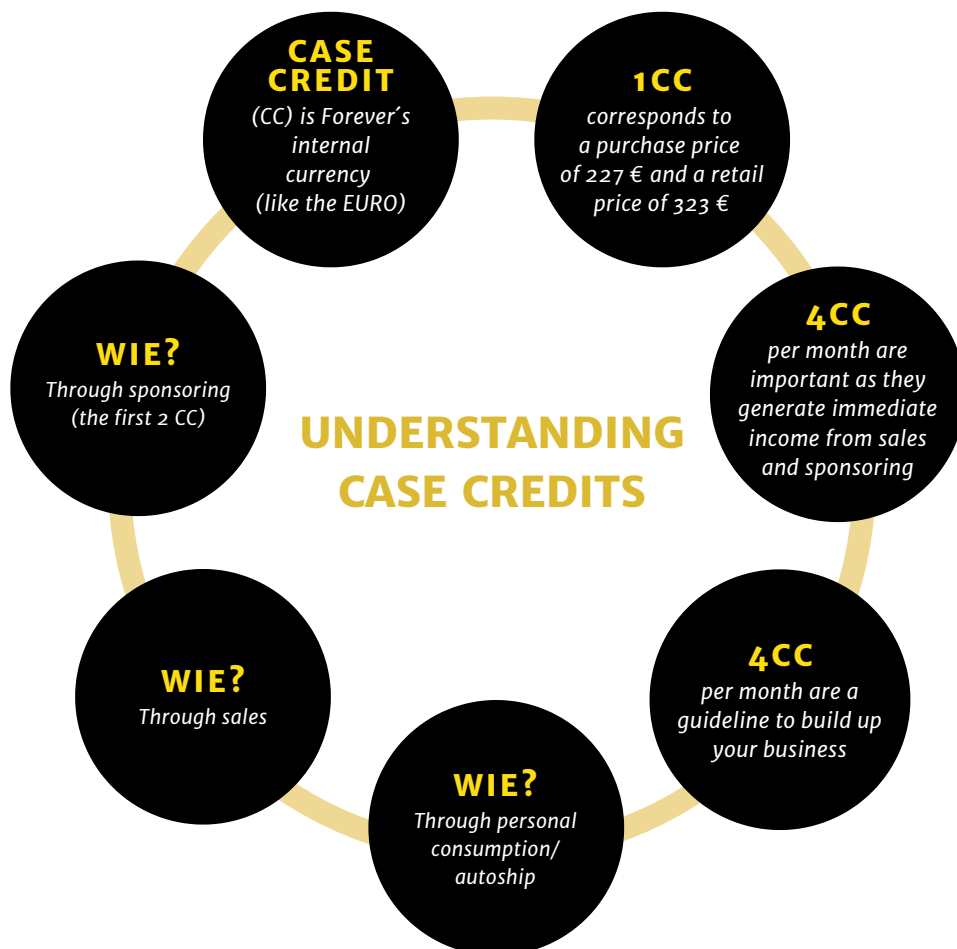
# YOUR FACTOR OF SUCCESS

## Understanding Case Credits



Your personal sales and your turnover in the team are taken into account in so called case credits (CC). These allow you to reach the next levels in your marketing plan. Make it your goal to realize 4CC every month and teach your team to do the same.

AT LEAST  
2 NEW ONES  
PER WEEK

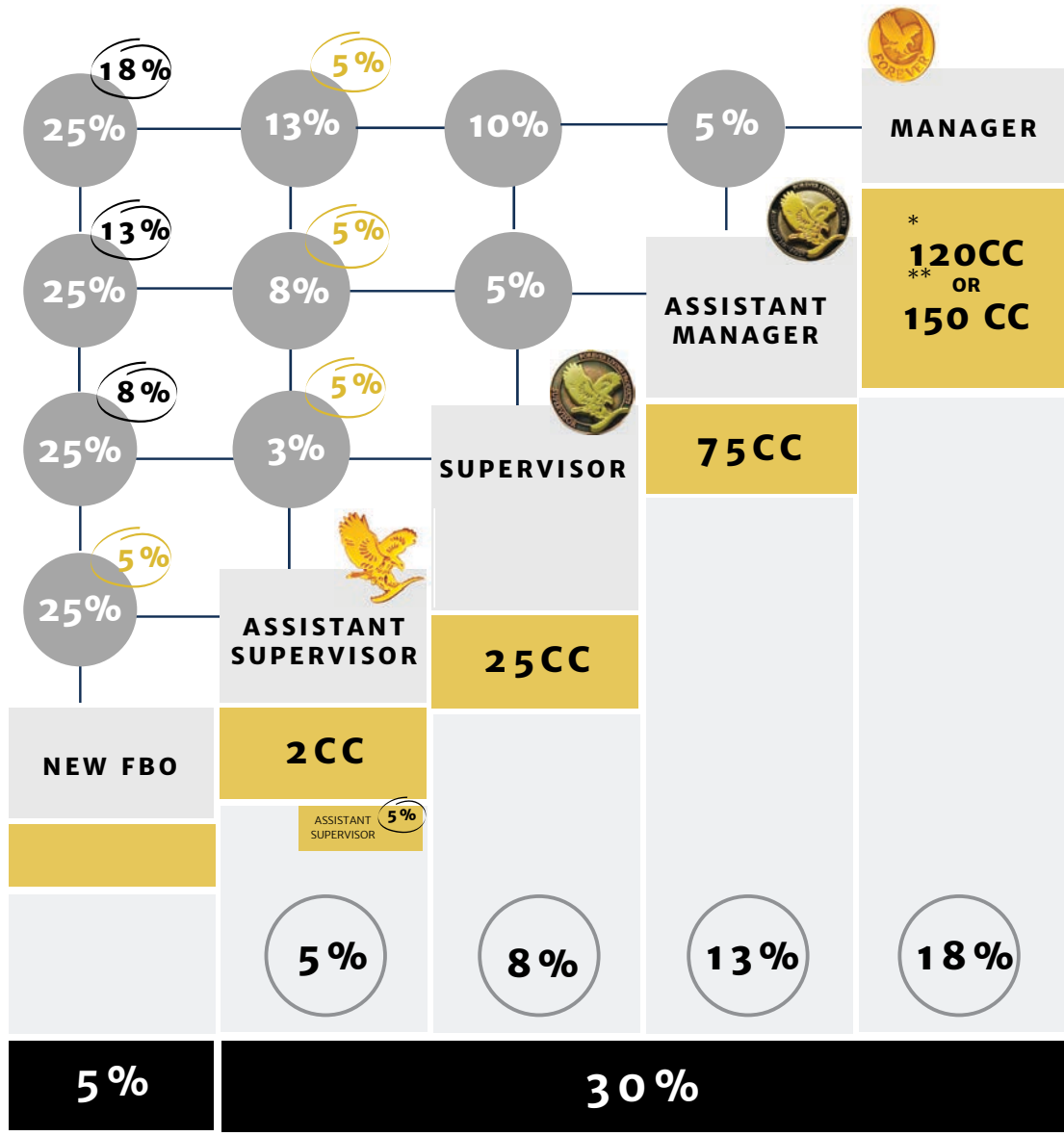




# YOUR CHANCE

## THE FOREVER MARKETING PLAN

AT LEAST  
2 NEW ONES  
PER WEEK



# YOUR CHANCE

## YOUR STATUS

### ASSISTANT SUPERVISOR 2CC OVER 2 MONTHS. YOU WILL RECEIVE: 30% DISCOUNT ON PERSONAL PURCHASES)

You get: +35% margin on your personal consumption and sales + 20% commission on personal purchases and sales of your new FBOs.

ACHIEVED BY:



New FBO commission  
per every 2CC sold  
= ca. 168€\*

### SUPERVISOR (25CC OVER 2 MONTHS)

You achieve 4CC and show e.g. 3 others how to do the same. 38% margin on your personal consumption and personal sales + 33% commission on personal purchases and personal sales of your new FBOs + if you are active: 3% team commission + if you are active: 5% commission on the personal purchases of your non-active ones Assistant Supervisors and their new FBOs

ACHIEVED BY:



New FBO commission  
per every 2CC sold  
= 184€\*

### ASSISTANT MANAGER (75CC OVER 2 MONTHS. YOU GET: 43% DISCOUNT ON PERSONAL PURCHASES)

You achieve 4CC and show e.g. 9 others how to do the same. 43% margin on your personal consumption and personal sales + 38% commission on personal purchases and personal sales of your new FBOs + when you are active: 5-8% team commission + when you are active: 5% commission on the personal purchases your non-active Assistant Supervisors and their new FBOs

ACHIEVED BY:



New FBO commission  
per every 2CC  
= 156,80€\*

### MANAGER (120CC ÜBER 2 MONATE / 150 CC ÜBER 4 MONATE. DU ERHÄLTST: 48 % RABATT AUF PERSÖNLICHE EINKÄUFE

You achieve 4CC and show e.g. 14 others how to do the same. 48% margin on your personal consumption and personal sales + 43% commission on personal purchases and personal sales of your new FBOs + when you are active: 5-13% team commission + when you are active: 5% commission on your personal purchases non-active Assistant Supervisors and their new FBOs

ACHIEVED BY:



New FBO commission  
per every 2CC  
= 240,80€\*

# SET YOUR INCOME GOALS NOW AND PURSUE THEM CONSISTENTLY



## **SUPERVISOR**

25CC in two consecutive months  
(from 4.800 €/year)

**Achieved by:** \_\_\_\_\_



## **ASSISTANT MANAGER**

75CC in two consecutive months  
(from 8.400 €/year)

**Achieved by:** \_\_\_\_\_



## **MANAGER**

120CC in two consecutive months  
(from 18.000 €/ year)

**Achieved by:** \_\_\_\_\_

# FIRST STEPS TO BECOMING A MANAGER

## WHOM DO YOU KNOW

- who has a great attitude!
- who is openminded!
- who wants more security/ flexibility!
- who wants a risk-free business!
- you would like to work with!



7 x 4cc Beginners



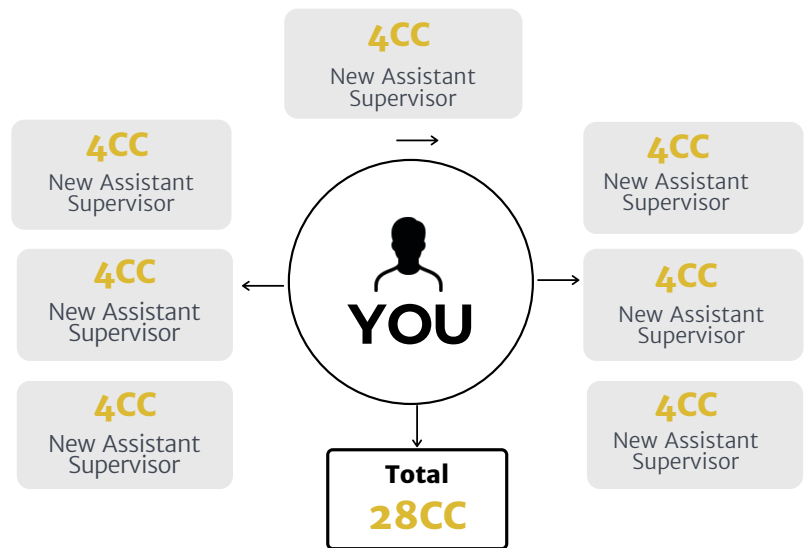
5 x Supervisor = 125 CC = Manager



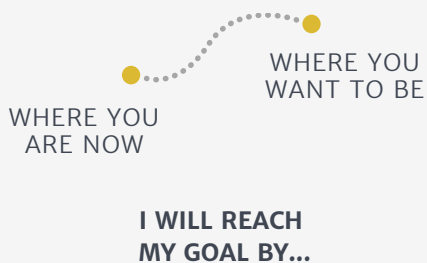
Normally one out of 5 Supervisors becomes Manager



1 Manager = Basis for global incentives



## GOAL SETTING



## WHY DIAMOND MANAGER?

- Freedom
- Time
- Performance
- Development
- Helping Others
- Money
- Being Own Boss
- Trips
- Forever2Drive
- Appreciation
- Satisfaction
- Personal Success
- Chairman's Bonus
- Global Rally
- Eagle Manager

## EAGLE MANAGER

The Eagle Managers represent our Forever Business Owners (FBOs), who put their heart and soul into building their businesses and helping others to do the same. Eagle Managers reach higher bonuses, develop larger teams and have an increased income. In addition, they receive an invitation to the Eagle Managers' Retreat every year.

In case you qualify for the Eagle Manager Trip, you may bring a companion of your choice for free.



### HOW TO QUALIFY

- ✓ ACHIEVE THE ACTIVE STATUS (4CC) AND THE LEADERSHIP BONUS EVERY MONTH.
- ✓ REACH A TOTAL OF AT LEAST 720CC WITH A MINIMUM OF 100CC OUT OF NEWLY SPONSORED PRODUCT LINES.
- ✓ SUPPORT AT LEAST TWO RECENTLY SPONSORED FBOs IN ACCOMPLISHING THEIR "SUPERVISOR" STATUS.
- ✓ QUALIFICATION PERIOD: 1ST OF MAY – 30TH OF APRIL

**67% OF ALL EAGLE MANAGER DO REACH THE CHAIRMAN'S BONUS AFTERWARDS.**

ACHIEVED BY:

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# FOREVER<sup>2</sup>DRIVE



Whether the car of your dreams is a status symbol or a family car – start your next adventure with the incentive "Forever2Drive".

With this incentive you can earn money to buy your dream car, a boat, a motorcycle or to fulfill another dream!

To qualify for the "Forever2Drive" incentive, you have to be a Forever Business Owner and reach a certain number of case credits in three consecutive months. Use all products you sell.

## HOW TO QUALIFY

Qualification period: three consecutive months

MONTH	LEVEL 1 / CC	LEVEL 2 / CC	LEVEL 3 / CC
1	50	75	100
2	100	150	200
3	150	225	300
<b>TOTAL</b>	<b>€400/CHF600</b>	<b>€600/CHF900</b>	<b>€800/CHF1200</b>

The following amount will be paid over a maximum period of 36 months.

Level 1: 4.800 €/Years – 14.400 €/3 Years  
Level 2: 7.200 €/Years – 21.600 €/3 Years  
Level 3: 9.600€/Years – 28.800€/3 Years

**ACHIEVED BY:**

As you see, the more case credits you reach, the higher your level and the bigger the "Forever2Drive" bonus you earn!

# EVERYTHING IS POSSIBLE WITH ONLY 4CC

EAGLE  
MANAGER

CHAIRMAN'S  
BONUS

FOREVER2  
DRIVE

GLOBAL  
RALLY

4CC



OWN CONSUMPTION

Order at least 1CC per month on your own ID number, preferably with your autoship\*.



CUSTOMERS

Customer sales  
Retail shop sales



SPONSORING

Bring at least 1-2 new sales partners into your team every month. The first 2CC of a new one will be counted to the 4CC's.

# RECOMMENDATION

TAKE ACTION AND DEVELOP A  
MONTHLY PERSONAL 4CC BUSINESS

## 1 USE THE PRODUCTS

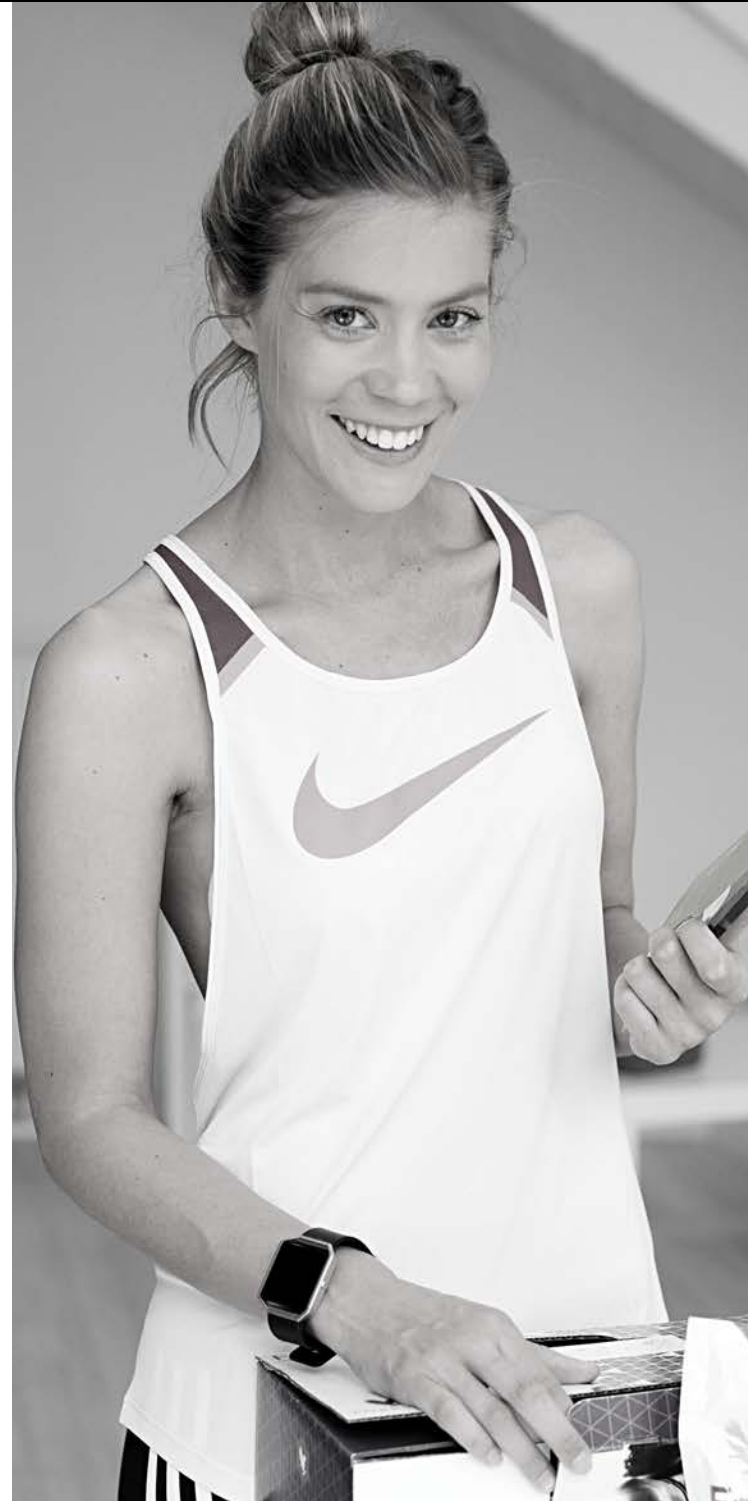
Become your own best customer. As you will only recommend to others with passion and authenticity, what you use yourself and are honestly convinced of. Add a new product for your personal needs with every order you place to quickly get to know the entire product range well.

## 2 PRESENT THE PRODUCTS IN WIN-KNOWLEDGESHARE PRODUCTS AS WELL AS:

- Business/product presentations
- Vital meeting
- Face-to-face
- Breakfast
- Product consulting
- Social Network
- Personal Website
- Fitness studio

## 3 DEVELOP 15 - 20 CUSTOMERS

Develop a customer base that you take care of regularly.





## THE PERFECT START WITH C9

### **INCLUDING C9 ACCOMPANIMENT IN OUR SYSTEM4WIN!**

The perfect introduction to the unique Forever product world. We accompany you, your FBO's and your customers every day!

# BECOME A PRODUCT OF THE PRODUCT!



## FOREVER'S UNIQUE RANGE OF PRODUCTS

### C9



The C9-Touch is part of Forever's cleaning program of the same name. It is the basis of the Forever-F.I.T. concept and prepares you perfectly for a permanently successful weight management.

### F15



Get healthier, slimmer and fitter in just 15 days. Continue with the F15 program after C9, and you are on the way to your ideal figure.

### Vital5



It is no secret how to increase your well-being: Balanced nutrition, regular exercises and Vital5 daily. The basic supply for everyone.

**When do you start?**

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**Who will you introduce it to first?**

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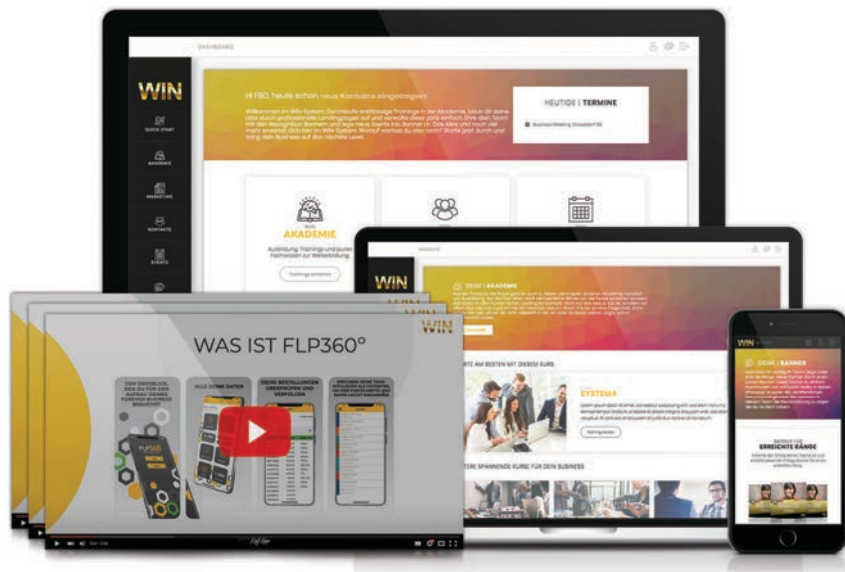
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# THE SYSTEM FOR YOUR SUCCESS



- ✓ Academy
- ✓ Landingpages
- ✓ Homepages
- ✓ Leadmanagement
- ✓ Downloadarea
- ✓ Events (App)
- ✓ Shop
- ✓ Banner Creator
- ✓ E-mail Marketing

**GET YOUR ACCESS NOW**

**[www.system4win.com](http://www.system4win.com)**





**VISION DAY**

**YOU CAN FIND  
CURRENT DATES ON YOUR  
SYSTEM4WIN (+APP)**

**GET ALL THE INFORMATION HERE**

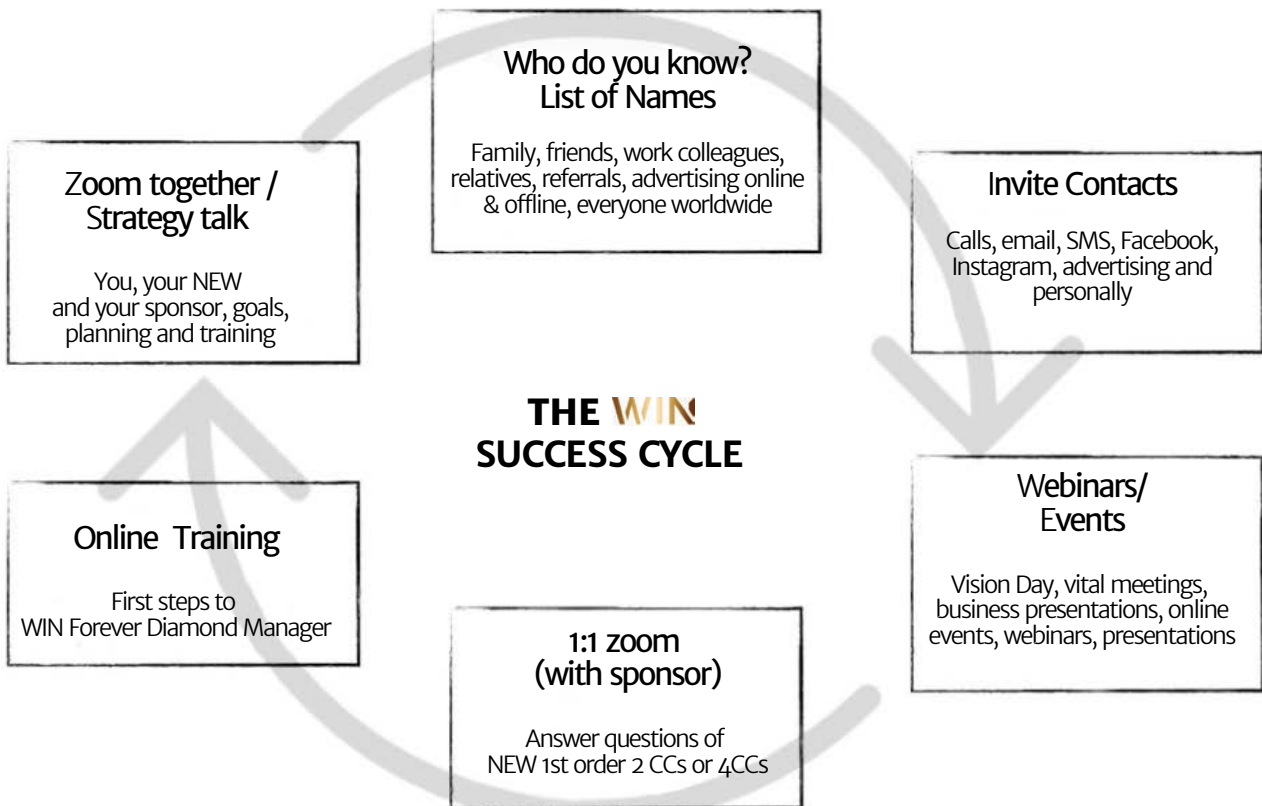
# WHAT DOES A WIN-ENTREPRENEUR DO



**PRODUCTPRESENTATION**



**BUSINESSPRESENTATION**





# YOUR FIRST 7 FOR SUCCESSFUL BUSINESS DEVELOPMENT



Write down your first 7 business partner which you want to start with!

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"SUCCESS LOVES SPEED".

# YOUR SUCCESS IN BUILDING BUSSINESS AND ACQUIRING CUSTOMER/PARTNER

Nr	Name	Contact	Recommodation CRM./FBO	CC turnover	Invitation to Group BP/PP	FBO Y/N	Other
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
<b>TOTAL</b>							

**IN ORDER TO SUCCEED, YOUR DESIRE FOR SUCCESS SHOULD BE GREATER THAN YOUR FEAR OF FAILURE**

# FOLLOW-UP CONVERSATION AFTER 6 WEEKS

On:

Life partner	
Sponsor	
Upline Manager	

## The following results have been achieved


## Follow-up conversation after 6 weeks

Activities	Goals	Results	My further development goals
Contact talks			
Recommendations			
BP Attendees			
PP Attendees			
WINDAY Attendees			

Build security	Current	My other development goals in establishing contact potential
Contact potential Customer acquisition		
Contact potential Partner acquisition		

**My 3 main goals for the upcoming 6 weeks**

1
2
3

## Elaborating activity planning for your 3 goals

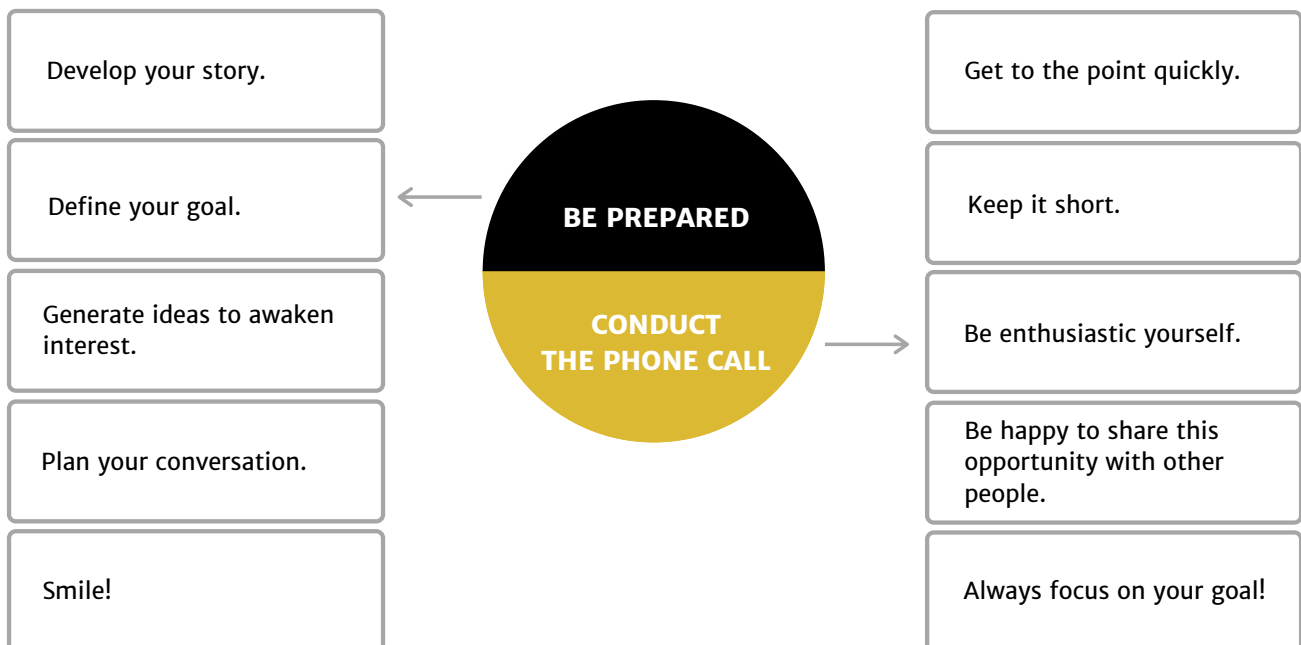
Our next conversation in 6 weeks will be on:

Date, Place	Signature	Signature Sponsor
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# ENTHUSIASTICALLY CONVERSATION & CALLS EVERYDAY!

## Your invitation to the WIN business and product presentation. (BP + PP)

*Take care of the specific needs of your customers and  
you will achieve better results.*



## PCH PERSISTENT COURTESY HELPS

# SPACE FOR YOUR NOTES

A large rectangular area with horizontal lines, intended for taking notes. The lines are evenly spaced and cover the entire width of the page, leaving a small margin at the top and bottom.

# STRUCTURING A CONTACT CONVERSATION

Please use the following advice to professionally conduct the conversation.

<b>PREPARING YOURSELF</b>	First you prepare yourself. Use as much information as possible of what you already gathered about your contact (profession/ job, age, marital status, hobbies, personal characteristics and strenghts, etc.)
<b>1. STARTING THE CONVERSATION</b>	You welcome the customer by greeting him/ her by his/ her name and by presenting yourself.
<b>2. AWAKENING INTEREST</b>	Already start calling attention and creating curiosity at the beginning of the conversation by mentioning the personal situation of one you talk to (information gathered through namelist or "recommendation-giver")
<b>3. ACTIVATING</b>	Now it is your task to activate the person by using a very direct personal way of communication that creates curiosity and sees things from his/ her point of view. He/ she will realize that it is about him/ her and be willing to cooperate with you.
<b>4. SCHEDULING</b>	Make a binding appointment and take the customers wishes into consideration. Or send him/ her directly an online business presentation/ product presentation.
<b>5. APPOINTMENT CONFIRMATION</b>	Send an interesting reconfirmation via short message, WhatsApp or Facebook one or two days prior to the appointment, which already enhances curiosity.

# CONTACT CONVERSATION WITH FRIENDS/ ACQUAINTANCES

Either arrange a date for a face-to-face meeting or for an online meeting.

<b>PREPARING YOURSELF</b>	Personification of your interlocutor
<b>1. STARTING CONVERSATION</b>	Smalltalk FBO: My call has a simple reason. Do you know that I am reorienting my career? Prospective customer: No. FBO: You are presently working as a ... Prospective customer: Ja.
<b>2. AWAKENING INTEREST</b>	FBO: If you have the possibility to earn more with only 5 hours a week than most people with 40 or 50 hours, would you take 30 minutes to watch it? Prospective customer: Yes of course.
<b>3. ACTIVATING &amp; SCHEDULING</b>	FBO offline: Super, dann lass uns direkt einen Termin ausmachen wo wir uns treffen und uns gemeinsam die Präsentation ansehen.  FBO online: Great, then I'll send you the presentation at once. Just let me know when you have the time to look at it so that we can make a call right away.
<b>4. APPOINTMENT CONFIRMATION</b> 1 or 2 days prior via WhatsApp, Facebook, SMS	FBO: Hello ..., I am looking forward to our meeting tomorrow at 5:00 p.m. <b>I AM SURE YOU WILL LOVE IT!</b>

# CONTACT CONVERSATION ON RECOMMENDATION

<p><b>RECOMMENDATION CONTACT VIA SMS/FACEBOOK/WHATSAPP</b></p>	<p>Message: Hello . . (name), I'm sitting here with ... (name of FBO). He/ she is my .... I strongly recommend that you have a conversation with him/ her. He/ she will call you within the next few days, his/ her phone number is..... Talk to him/ her, it will be worth it.</p>
<p><b>PREPARING YOURSELF</b></p>	<p>Personification of your interlocutor</p>
<p><b>1. STARTING CONVERSATION</b></p>	<p>FBO: Good morning/ afternoon/ evening Mr./ Mrs..... (name). My name is ... There is a simple reason for my call. Your friend ... asked me to call you.</p>
<p><b>2. AWAKENING INTEREST</b></p>	<p>FBO: Did he/ she already tell you what this is about?  <b>Prospective customer:</b> Yes, I got a message from him/ her.          FBO: What did he/ she write?  <b>Prospective customer:</b> That I should listen to it, what exactly is it about?</p>
<p><b>3. ACTIVATING</b></p>	<p>FBO: If you have the possibility to earn more with only 5 hours a week than most people with 40 or 50 hours, would you take 30 minutes to watch it?  <b>Prospective customer:</b> Yes of course.</p>
<p><b>4. SCHEDULING</b></p>	<p>FBO offline: Great, then let's make an appointment where we can meet and watch the presentation together.           FBO online: Great, then I'll send you the presentation at once. Just let me know when you have the time to look at it so that we can make a call right away.</p>
<p><b>5. APPOINTMENT CONFIRMATION</b>           1 or 2 days prior          via WhatsApp, Facebook, SMS</p>	<p>FBO: Hello ..., I am looking forward to our meeting tomorrow at 5:00 p.m.  <b>I AM SURE YOU WILL LOVE IT!</b></p>



# PRACTICAL EXAMPLES FOR THE SECOND ATTEMPT

**Objections show interest. However when people deals with something new, most of them are very careful, this is normal. Stay relaxed and react professionally with the following innovative objection treatments.**

## **NO INTEREST**

**FBO:** Understandable. If you recognize during the conversation that you could receive more financial and health benefits and the possibility to have more time you could use for your lifetime, would you then be interested?  
**Interesstent:** Yes, sure.

**FBO:** Great, that means, you would like to know this unprecedented financial and time opportunity?  
**Prospective customer:** Yes.

## **NO TIME**

**FBO:** I know how you feel, I felt the same way. However, I then considered where I would be in 5 years if I continued as before.

**FBO:** Where would you be in your job in 5 years? What career opportunities do you have and how much would you earn?

**Prospective customer** .....

**FBO:** With WIN & FOREVER you have the possibility within 5 years e.g. Reach the Diamond Manager (annual income from € 400,000 upwards) & more time for your hobbies, family, travel etc.

## **SCHEDULE BY EVERY OBJECTION TREATMENT**

**Interresntent:** Yes, that sounds very interesting

**FBO offline:** Great, then let's make an appointment where we can meet and watch the presentation together.

**FBO online:** Great, then I'll send you the presentation at once. Just let me know when you have the time to look at it so that we can make a call right away.

# YOUR PERSONAL CONTACT CONVERSATION

Either you make an appointment for a personal meeting or an online meeting.

<b>PREPARE YOURSELF</b>	
<b>1 . STARTING</b>	
<b>2 . AWAKENING INTEREST</b>	
<b>3 . ACTIVATING</b>	
<b>4 . SCHEDULING</b>	
<b>5. APPOINTMENT CONFIRMATION</b> 1 or 2 days prior via WhatsApp, Facebook, SMS	

# SCHEDULING YOUR ACTIVITIES IN THE BEGINNING

Week from

to

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
8	8	8	8	8	8	8
9	9	9	9	9	9	9
10	10	10	10	10	10	10
11	11	11	11	11	11	11
12	12	12	12	12	12	12
13	13	13	13	13	13	13
14	14	14	14	14	14	14
15	15	15	15	15	15	15
16	16	16	16	16	16	16
17	17	17	17	17	17	17
18	18	18	18	18	18	18
19	19	19	19	19	19	19
20	20	20	20	20	20	20
21	21	21	21	21	21	21
22	22	22	22	22	22	22

Week from

to

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
8	8	8	8	8	8	8
9	9	9	9	9	9	9
10	10	10	10	10	10	10
11	11	11	11	11	11	11
12	12	12	12	12	12	12
13	13	13	13	13	13	13
14	14	14	14	14	14	14
15	15	15	15	15	15	15
16	16	16	16	16	16	16
17	17	17	17	17	17	17
18	18	18	18	18	18	18
19	19	19	19	19	19	19
20	20	20	20	20	20	20
21	21	21	21	21	21	21
22	22	22	22	22	22	22

## 2-Weeks-Evaluation

Contact conersation

BP/PP

Recommendations

# TRAINING IS THE BASIS OF YOUR GROWTH

## SYSTEM4WIN / ACADEMY

BP/PP attended on

WINDAY attended on

System4Win Academy signed up on




	Working Meetings / Seminars - Topics:	Date:	Signature
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			

### NOTES

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# FOLLOW-UP CONVERSATION AFTER 12 WEEKS

On:

Lifepartner	
Sponsor	
Upline Manager	

## The following results have been achieved


## Follow up conversation after 12 weeks

Activities	Goals	Results	My further development goals
Contact talks			
Recommendations			
BP Attendees			
PP Attendees			
WINDAY Attendees			

Build security	Current	My other development goals in establishing contact potential
Contact potential Customer acquisition		
Contact potential Partner acquisition		

Part-Time Job  Full-Time Job

## My 3 main goals for the upcoming 12 weeks

1
2
3

# SIX MILESTONES TOWARDS YOUR WIN-FOREVER SUCCESS

## SUCCESS



WIN